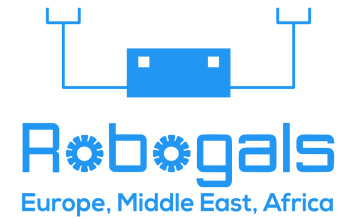


Partnerships Director Robogals Europe, Middle East & Africa (EMEA)



Robogals

Robogals is an international, not-for-profit organisation that aims to inspire, engage, and empower young women into engineering and related fields. This is achieved through fun and educational initiatives aimed at girls in primary and secondary school across the world. Since its inception in 2008, Robogals has engaged over 125,000 girls around the world. Find out more at www.robogals.org.

The Role

Robogals is seeking an individual to join our team as the EMEA Partnership Director. Industry partners are an invaluable part of our organisation, and essential to support and grow our activities across the region.

The EMEA Partnerships Officer works alongside the EMEA Regional Executive Officer (REO) to manage relationships with current partners, procure further sponsorship for Robogals EMEA, and promote Robogals in the corporate community. This position also plays a large role in planning of the Robogals SINE annual conference.

The successful candidate will be an individual passionate about the Robogals mission who shares the organisation's values (see www.robogals.org/about/about-us/) and has the ability to lead, communicate professionally and use initiative. Please note this is a voluntary role.

Responsibilities

The Partnership Director reports to the EMEA REO and is responsible for:

- Representing Robogals to identify and source partnership opportunities.
- Implementing innovative new ways to engage with industry and community partners.
- Maintaining strong relationships with current and prospective partners.
- Leading the partnerships team to build our partnerships base, ensure current partner agreements and obligations are met, and improve internal processes.
- Liaising with other parts of the organisation including the regional team, chapters, and the global team to align internal goals with new and existing partner relationships.
- Mentoring chapter level partnership officers

Although a voluntary position, the successful candidate will have opportunities to gain leadership experience in an international organisation, develop soft skills, attend the Robogals SINE annual conference, and attend industry partner events on invitation.

Skills Required

The successful candidate should possess:

- Professional written and verbal communication skills.
- Excellent organisational skills.
- Strong time management skills and the ability to multitask.
- The ability to take initiative to improve or develop processes and strategies.
- Past experience working in the partnerships space or with industry is desirable, but not required.

Application Process

To apply please email Muneeba Islam (Regional Executive Officer, Robogals EMEA) on muneeba@robogals.org with the following:

- Cover letter which details your passion towards the Robogals mission, why you are interested in this role, and why you would be successful in this role (max 1 page).
- Your CV (max 2 pages).

Applicants for this position will be reviewed based on their passion towards the organisational goals, interest in the position, and the required skills outlined.

Applications will be accepted on a rolling basis until the position is filled. Applicants will be invited for an interview after the application has been received.

Please don't hesitate to address all questions to Muneeba Islam (REO, Robogals EMEA).

Job Title:	Partnerships Director, Robogals EMEA
Reports To:	Regional Executive Officer, Robogals EMEA
Employment Basis:	Casual, volunteer role (approx. 5 -10 hours per week on average)
Term:	Term of 2 years, with flexibility
Start Date:	Immediate Start
Location:	Anywhere with a strong internet connection within Europe, Middle East, and Africa region